



Proposal Evaluation
Fleet Electrification Transition Planning, Management, and Related Services RFP #051123

Possible Points	Alco Building Solutions	Ameresco, Inc.	Ampcontrol Technologies, Inc.	Bureau Veritas Technical Assessments, LLC	CLEARresult Consulting, Inc.	Element Fleet Corporation	Enel X North America	Energetics	ENGIE Services U.S. Inc.	EV Refleet, Inc.	Evererg LLC	EverCharge, Inc.	First Student	Gladstein, Neandross & Associates	Guidehouse, Inc.	Hatch Associates Consultants, Inc.	Highland Electric Fleets, Inc.	IBI Group, a California Partnership	ICF Resources, LLC	InCharge Energy	INF Associates, LLC	KPMG, LLP
Conformance to RFP Requirements	50	36	39	35	32	40	40	40	39	38	40	38	41	40	40	41	41	35	42	42	42	36
Pricing	400	255	255	348	285	309	281	325	280	235	323	285	300	271	313	345	345	290	333	329	313	293
Financial Viability and Marketplace Success	75	57	66	51	57	62	64	62	59	55	55	52	61	61	62	62	59	61	62	64	59	61
Ability to Sell and Deliver Service	100	67	86	71	76	78	73	76	77	71	71	68	74	79	78	85	84	80	81	81	84	84
Marketing Plan	50	38	40	39	35	41	42	40	42	41	42	35	38	42	43	38	42	41	34	43	42	38
Value Added Attributes	75	38	62	58	56	64	65	60	61	58	57	58	64	63	66	62	63	59	65	65	65	57
Warranty	50	39	39	32	29	29	40	39	39	40	37	38	39	39	35	42	38	45	19	42	43	36
Depth and Breadth of Offered Equipment, Products, or Services	200	167	163	123	160	172	145	155	169	155	166	144	165	174	170	174	168	163	174	174	173	166
Total Points	1,000	717	730	757	740	793	750	796	795	715	782	720	793	765	848	842	842	742	842	843	821	771
Rank Order		34	31.3	22	28	31	21	19	21	37	15.5	33.3	34	18	9	3	4.3	26.8	4.3	3	3	11

Possible Points	Maverick Construction Corporation	Merchants Automotive Group, LLC	Mercury Associates, Inc.	Merger Electric Fleet Solutions, LLC	Moog, Inc.	NextEra Mobility	NuGen Go, LLC	Optony, Inc.	PS USA, Inc.	PA Consulting Group, Inc.	Positive Energy, Inc.	PowerFlex Systems, LLC	Revolv Global, Inc.	Roundtrip EV Solutions, Inc.	SCIPact, LLC	Sia Partners Inc.	Siemens Industry, Inc.	STV, Incorporated	The Mobility House, LLC	TransPar Group, Inc.	WSP USA, Inc.	
Conformance to RFP Requirements	50	37	40	36	37	27	40	39	30	34	39	42	27	32	37	40	43	42	34	37	32	36
Pricing	400	309	275	295	273	130	200	334	249	285	328	339	131	140	310	289	351	298	253	264	294	268
Financial Viability and Marketplace Success	75	55	59	59	58	48	64	60	50	50	61	59	54	47	49	48	64	66	60	54	59	60
Ability to Sell and Deliver Service	100	71	81	64	71	53	70	71	66	70	79	76	56	60	59	70	86	89	72	72	64	71
Marketing Plan	50	40	41	33	38	32	42	38	32	33	41	41	29	37	41	42	40	41	30	33	34	32
Value Added Attributes	75	56	65	53	60	54	66	59	54	53	62	59	54	52	54	63	62	61	57	55	52	61
Warranty	50	38	43	34	33	34	43	39	28	35	37	39	32	31	37	42	40	47	10	35	33	35
Depth and Breadth of Offered Equipment, Products, or Services	200	164	148	156	169	95	167	166	163	168	175	168	155	160	155	170	173	161	163	124	151	168
Total Points	1,000	770	752	730	739	473	761	806	672	728	823	538	559	742	764	839	800	679	674	719	719	735
Rank Order		34	24	33.2	28	43	21	19	40	39.3	4	41	26.6	20	20	3	4.1	38	39	39	39	20

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